



# Smartwaiver

*As "New" items become available to the amateur sports industry, we like to reweave them and let you all know, that they are now available to all our members and associates nationwide. Here are questions we posed to Smartwaiver, the paperless waiver.*

**SODA > The history of the development of the "paperless Waiver",**

The idea for the product came from the founders' desire to create a safe, simplistic and paperless way to streamline the waiver process. Coming from the outdoor sports industry, they saw the inefficiencies and waste paper waivers created and sought a more high-tech system that brought added value to both customers and businesses alike.

**SODA > How it is accepted by the courts in the different states**

According to a U.S. federal law called the **Electronic Signatures in Global and National Commerce (ESIGN) Act**, electronic signatures are as valid and enforceable as handwritten ones. The ESIGN act changed the status of all electronic signatures and made them as binding as their paper counterparts.

In addition to ESIGN, all of the U.S. states have adopted either the Uniform Electronic Transactions Act (UETA) or their own specific laws to establish the validity of electronic signatures for contracts in each state. Finally, ESIGN provides that electronic signatures are legally enforceable for intrastate commerce and for commerce within those states that have not adopted UETA.

**SODA > How accessible it is to sports facility owners/operators**

With plans starting at \$15/mo it is extremely accessible. Smartwaiver can be used at any sports facility location with an internet connection and computer or tablet.

**SODA > What are the costs involved**

Smartwaiver service pricing is based on the number of waivers each facility processes each month and the set of features required. A facility that takes in less than 100 waivers per month would use our basic service plan at \$15/month. There are no contracts and businesses can upgrade or downgrade their plans at any time based on the number of waivers they receive during any given month. So the service is very flexible.

**SODA > Is it a "team" or "individual" player waiver system,**

With Smartwaiver you can essentially copy and paste your current paper waiver into the system as well as add custom fields and whatever language your facility requires.



**Smartwaiver**



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## Smartwaiver . . . . .

### **SODA > What kind of feedback have you received from current customers**

The feedback has been phenomenal. We often have customers tell us that they "...can't imagine going back to paper waivers". Customers are struck by the increased efficiency of the waiver process, whether participants are signing online ahead of time or at the front desk, The waiver process is much more streamlined. Smartwaiver users are also pleasantly surprised when they realize that each time a customer fills out a digital waiver, that valuable customer information is automatically sent to a secure database that they can use for Marketing purposes at a later date.

### **SODA > Are there any National Sanctioning Bodies currently using, or approving your waiver ?**

Important to note that Smartwaiver is a service that digitizes and securely stores waivers. Often companies copy and paste the language from the legally binding waiver they are already using into the Smartwaiver tool. With that said, dozens of industries are currently using Smartwaiver from Sports Complexes to Yoga Studios to National Sporting Events. **We just recently provided digital waiver service for the NFL Superbowl to collect 200k waivers at their Fan Experience event in New Orleans.**

[View a Short Demo Video](https://www.smartwaiver.com/) . . . ( <https://www.smartwaiver.com/> )

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#### **Overview:**

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**John Sadler - Sadler Sports Insurance - (SODA National Insurance Program )**

*"Several of my larger sports insurance clients have decided to start using Smartwaiver and I think it's a great idea since I'm a big believer in the value of waiver/release agreements and in electronic commerce. Users with minor participants need to make sure that they customize the forms to get the signature of both the parents and minors. I interviewed management at SmartWaiver and am satisfied that their system is flexible enough to accommodate minor electronic signatures. And of course, not just any waiver/release form will do, sports organizations should always use a form that has been approved by their General Liability carrier."*

  
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SODA/New York

  
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