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November 20, 1996



a division of



John Sadler, President  
Sadler & Company Inc.  
PO Drawer 5866  
Columbia SC 29250

Dear John:

On behalf of our National Board, staff and myself we could not pass on the opportunity to express our sincerest gratitude to you and your company. The knowledge, support and honesty that we have enjoyed while working with you has been a genuine pleasure. Over the years, you have saved us significant funds that were able to be used to advance our organizational mission. The advice you have offered has been invaluable, no-nonsense, straightforward and on-target, making sure that we have what we need at the best possible price. Your interest in telling us what we need to hear, even if it might cost you a contract, is so rare in your industry that Sadler & Company stands out as a real friend to non-profit associations.

You work so hard for your clients' interests that there is no question your company will continue to be a driving force and key player in the sports insurance industry. We are very proud of our relationship and look forward to years of growing together.

Give our best to your fantastic staff and we wish you the very best in 1997.

Sincerely,

A handwritten signature in black ink, appearing to read "D. Michael Pfahl", written in a cursive style.

D. Michael Pfahl  
National Executive Director



# DIXIE SOFTBALL, INC.

P.O. Box 109  
Adamsville, AL 35005

December 7, 1996



John Sadler, Jr., President  
Sadler & Company, Inc.  
P. O. Drawer 5866  
Columbia, SC 29250-5866

Dear John:

For over 20 years Dixie Softball, Inc. (DSI) has had the benefit of having your company, Sadler & Co., as its insurer. Over the years a personal relationship has developed with the personnel at Sadler & Co. and this has made problems a lot easier to handle since knowing who you are working with always makes things go better. The Sadler & Co. skilled personnel have always been professional and very knowledgeable about insurance claims and benefits and service is extremely punctual.

DSI has shopped around and has found that the Sadler & Co. prices to always be competitive and fair and usually the lowest offered by insurers. Payment of Accident Claims are prompt and fair.

DSI has had two major claims made against it. One was a player injury and the other was about a rule interpretation that another softball organization challenged. In both cases Sadler & Co. furnished DSI with the best attorneys available and was always available for advice. In both cases DSI faired well with good success. However, without the guidance of Sadler & Co. both cases could have spelled the end of DSI as a non-profit softball program for girls ages 5 to 18. This would have been a terrible loss for those girls who just love to play softball and not have to worry about how good they are.

Sadler & Co. is forever keeping DSI informed on issues such as risk management/safety programs, potential lawsuit scenarios, etc., for which we are grateful. Also, reviews of our forms and contracts are kept up to date and the injury analysis Sadler & Co. supplies us lets DSI know what it needs to do about safety rules and regulations.

Thanks for being there. You are needed!

Very truly yours,

Obie Evans, President



# ***Fun • Fair • Positive Soccer***

***“For the Kids”***

*A non-profit organization designed to develop youth soccer programs structured to provide positive values for every player*

Jack Hendrie  
Executive Director

November 21, 1996

John M. Sadler, Jr.  
Sadler & Company, Inc.  
P.O. Box 5866  
Columbia, South Carolina 29250-5866

Dear John,

I would like to thank you for your advice and service in obtaining our account.

Your persistence, creative approaches to solving our problems, and honesty won us over and we are so very grateful to you for the result.

We look forward to working with you on our team.

You offered the best overall value by far of anyone we have worked with of price, advice, and knowledge to allow us and our staff and volunteers the peace of mind to focus on our mission: to provide the most fun, fair and positive soccer programs in the United States 'For All The Kids'.

Good luck with your business and thanks for all your help. We look forward to working with you for years to come as we grow.

Sincerely,

Jack Hendrie  
Executive Director



# DIZZY DEAN BASEBALL

Incorporated  
37 ADKINSON DRIVE, PENSACOLA, FL 32506



T-BALL  
(Ages 5-6)  
FARM LEAGUE  
(Ages 7-8)  
MINOR LEAGUE  
(Ages 9-10)  
FRESHMEN  
(Ages 11-12)  
SOPHOMORES  
(Ages 13-14)  
JUNIORS  
(Ages 15-16)  
SENIORS  
(Ages 17-18)

Phone (904) 455-8827

D. B. STEWART  
Treasurer  
Administrative Assistant  
to the Commissioner

Sadler and Company  
John Sadler Jr. President

December 5, 1996

Dear John:

I just thought I would write you a short note to let you know how much I and the rest of the Dizzy Dean National board appreciate the service you have given us and the extra work we have asked for.

We started with a very low percentage of participation but that didn't discourage you and by you and your staff putting in extra effort we are continuing to grow each year.

We appreciate your help in acting as a go between with us and Correigis in our lawsuit in Mississippi a couple of years ago.

I know some of our leagues wait until the last minute to apply for insurance coverage and as far as I know they have always received what they asked for and on time. We have received no complaints on coverage and prompt settlement of claims. As you know my son is an agent and he advised me to go with you. He said your prices and coverage were very good.

The National Board appreciates your personal attention you have given us in attending our National Board meetings and answering our questions and explaining our existing coverages and what new coverages are available. The injury analysis information you sent recently will be a big help in showing us where and when the most accidents occur not only in our program but in others.

Finally I would like to all the calls I have made to your office have been pleasant and helpful. I would like to know how you found such a pleasant group of young ladies. I hope you and your family and Staff have a very merry Christmas and a Happy New Year.

Very Truly Yours

D, B, Stewart

**NATIONAL OFFICERS**

**WES SKELTON**  
Commissioner & Treasurer  
P.O. Box 877  
Marshall, TX 75671

**MARTIN FILOGAMO**  
Deputy Commissioner  
2508 Pinson Drive  
Texarkana, AR 75502

**MATT GOYAK**  
President  
P.O. Box 595  
Georgetown, SC 29442

**KENNETH BRITT**  
Vice President  
8580 Old Lumberton Rd.  
Evergreen, NC 28438

**TOMMY HENRY**  
Secretary  
159 Level Creek Rd.  
Buford, GA 30518

**NATIONAL DIRECTORS**

**SONNY DEASLEY**  
3465 South Serena Circle  
Chunchula, AL 36521

**JACKIE BURCH**  
P.O. Box 725  
Moulton, AL 36650

**P.L. CORLEY**  
2012 Kingsbury Drive  
Montgomery, AL 36106

**RICHARD EMORY**  
443 Ashley 70 Road  
Hamburg, AR 71646

**CHARLES JACKSON**  
2102 Boosh Street  
Texarkana, AR 75502

**HAROLD A. GARDNER**  
621 Main Street  
Cnattahoochee, FL 32324

**CLARENCE HOLLIFIELD**  
101 Sunset Drive  
Whispering Pines Mobile Park  
Frostproof, FL 33843

**BILL WILLIAMS**  
6259 Neshota Avenue  
Pensacola, FL 32526

**J.B. BASS**  
3 Polk Lane  
Ft. Oglethorpe, GA 30742

**B.R. "BARNEY" JOHNSON**  
249 Lester Road  
Lawrenceville, GA 30244

**JOHNNY BERTHELOT**  
120 South Irma Blvd.  
Gonzales, LA 70737

**JIM QUIGLEY**  
24 Pipes Loop  
Covington, LA 70433

**MIKE STEPHENS**  
1014 Tulip Street  
Bastrop, LA 71220

**C.A. BOWLIN, JR.**  
3804 Ridgewood Drive  
Natchez, MS 39121

**WILTON "SONNY" EVERETT**  
2914 Duncan Avenue  
Pascagoula, MS 39581

**BILLY SELBY**  
1217 Jackson Drive  
Yazoo City, MS 39194

**DAVID JACKSON**  
3270 Glenmore Drive  
Hope Mills, NC 28348

**CHARLES LENNON**  
Route 2, Box 126  
Clarkton, NC 28433

**A. KING DIXON, II**  
P.O. Box 114  
Ballentine, SC 29002

**JOE LATORRE**  
45 Indigo Point Drive  
Charleston, SC 29407

**TOMMY PARLER**  
1209 Cardinal Drive  
West Columbia, SC 29169

**RAY HODGES**  
121 Garrott Drive  
Goodlettsville, TN 37072

**GEORGE PINNER**  
2105 Highway 54 E.  
Covington, TN 38019

**JAMES WILLIAMS**  
695 Buck Creek Road  
Crossville, TN 38555

**TOM BROWN**  
P.O. Box 715  
Coldspring, TX 77331

**MIKE HENRY**  
218 Bridgers Hill  
Longview, TX 75604

**WILLIAM SANDERS**  
3235 Robin Road  
Paris, TX 75460

**R. LEROY FLOYD**  
210 Clearview Road  
Madison Heights, VA 24572

**HUGH MOORE**  
1801 Irish Street  
South Boston, VA 24592

**FRED WEAKEY**  
Route 4, Box 138  
Appomattox, VA 24522

**LIFE MEMBERS**

**THOMAS S. LINTON**  
4323 Shorebrook Drive  
Columbia, SC 29206

**NICK SENTER**  
P.O. Box 222  
Lookout Mountain, TN 37350

**HONORARY LIFE MEMBER**

**GALE MONTGOMERY**  
2121 Park Plaza Street-SE  
Decatur, AL 35601

# Dixie Youth Baseball, Inc.

November 23, 1996

John M. Sadler, Jr., President  
Sadler & Company  
P.O. Drawer 5866  
Columbia, SC 29250-5886

Dear John:

Sadler & Company has provided our program with accident and liability Insurance for our leagues as well as a comprehensive insurance program for our national organization since 1955. We want to thank you for the many years of service which you and your father have provided to Dixie Youth Baseball, Inc.

We have been particularly impressed by your prompt service and the fair payment of accident claims submitted by our leagues. We have had very few complaints in these areas and frankly has kept our involvement in claims issues to a minimum. You have structured an outstanding insurance program for our leagues at competitive prices.

We are very appreciative of your advice on risk management and safety. This has been an invaluable service to our program. Dixie Youth's decision to implement mandatory face masks for batting helmets would have been much more difficult without your input and guidance. As our injury analyses show, it has been a worthwhile decision which has been widely accepted by our leagues.

Not many organizations have business relationships which have lasted over 40 years, but Sadler & Company has always had Dixie Youth Baseball's best interests in mind in all our dealings. Dixie Youth and Sadler are a great team and on a personal basis we consider you partners in our baseball program!

Sincerely,



Matt Goyak  
President



Wes Skelton  
Commissioner

**STATE DIRECTORS**

**CHARLES KIRKLAND**  
15 Nottingham Way  
Pensacola, FL 32506

**JERRY HOLMES**  
10200 Buice Road  
Apharettta, GA 30202

**DESS FONTENOT**  
P.O. Box 506  
Ville Platte, LA 70586

**JOE MARSHALL**  
P.O. Box 254  
Hardaway, AL 36039

**JESSE BUCHANAN**  
2021 Hickory  
Texarkana, AR 75502

**HOUSTON E. STUCKEY**  
755 Goss Bunker Hill Road  
Columbia, MS 39429

**CAREY WRENN**  
P.O. Box 208  
Louisburg, NC 27549

**BILLY DEATON**  
3421 Kay Street, Apt. L-8  
Columbia, SC 29210

**I.C. "RIP" RYMAN**  
P.O. Box 643  
Goodlettsville, TN 37070

**ERNEST WITMER**  
Route 1, Box 320  
Clarksville, TX 75426

**EVERETT TAYLOR**  
1816 Vaughn Street  
South Boston, VA 24592

NATIONAL OFFICERS

# DIXIE BOYS BASEBALL, INC.



December 6, 1996

James E. Brown  
Commissioner  
P. O. Box 193  
Montgomery, AL 36101-0193  
Phone: (334) 241-2300

Ted Jones  
President  
8121 Poplar Ridge Road  
N. Charleston, SC 29406  
Phone: (803) 764-2236

Andy Dooley  
Vice President  
780 Bedford Ave., Ext.  
Bedford, VA 24523  
Phone: (540) 586-7682

Dan Touchet  
Second Vice President  
302 Wainwright Road  
Pineville, LA 71360  
Phone: (318) 445-0897, ext. 298

Richard Kohn  
Deputy Commissioner (Boys)  
200 Leisure Lane  
Columbia, SC 29210  
Phone: (803) 772-3336

Charles W. Melton  
Deputy Commissioner (Majors)  
904 S. Florey  
Mt. Pleasant, TX 75455  
Phone: (903) 855-4784

C. K. Brewer  
Secretary/Treasurer  
P. O. Box 366  
Ball, LA 71405  
Phone: (318) 640-2996

Cecil Campbell  
Legal Counsel  
2522 Brownlee Road  
Bossier City, LA 71111  
Phone: 318-965-2217

Warren Rayburn  
Nat. Umpire-in-Chief  
847 N. 9th Avenue  
Laurel, MS 39440  
Phone: (601) 428-6452

Sadler and Company, Inc.  
John Sadler  
P.O. Box 5866  
Columbia, SC 29250-5866

Dear John:

I want to take this opportunity to thank you and Sadler and Company, Inc. for the many years of excellent service you have given Dixie Boys/Majors Baseball as our approved Insurance carrier.

The personalized relationship that you have given our organization, in particular, the council and advice on issues such as risk management, safety programs, review of forms and contracts, injury analysis, etc. has been of tremendous value.

I continue to get positive feedback from our league affiliates and Dixie officials regarding your prompt service, competitive prices, and fair payment of accident claims.

We are fortunate to have you on our team and look forward to continued success as we strive to provide the very best insurance package possible to the young people we serve in Dixie Boys/Majors Baseball.

Sincerely,

A handwritten signature in cursive script that reads "James E. Brown".

James E. Brown  
Commissioner

JEB/rld

# dixie baseball inc.

## BOARD OF DIRECTORS

MATT GOYAK  
P. O. BOX 595  
GEORGETOWN, SC 29442

GALE MONTGOMERY  
P. O. BOX 1965  
DECATUR, AL 35602

OLIVER NORTON  
3504 LAUREL VIEW ROAD  
BIRMINGHAM, AL 35216

WES SKELTON  
511 COUNTRY CLUB  
MARSHALL, TX 75670

JERRY MELTON  
1015 HICKS STREET  
WEST MONROE, LA 71291

JIMMY BROWN  
P. O. BOX 193  
MONTGOMERY, AL 36101

CHARLES W. MELTON  
904 SOUTH FLOREY  
MOUNT PLEASANT, TX 75455

OBIE EVANS  
P. O. BOX 923  
BIRMINGHAM, AL 35201

PALMER "BUDDY" SUGGS  
P. O. BOX 1498  
LAURINBURG, NC 28352

P. O. BOX 222

LOOKOUT MOUNTAIN, TENNESSEE 37350

NICK F. SENTER  
EXECUTIVE DIRECTOR  
PHONES  
BUSINESS (615) 821-6811  
HOME (615) 821-7655

December 10, 1996

Mr. John M. Sadler, Jr., President  
Sadler & Company  
P.O. Drawer 5866  
Columbia, SC 29254-0586

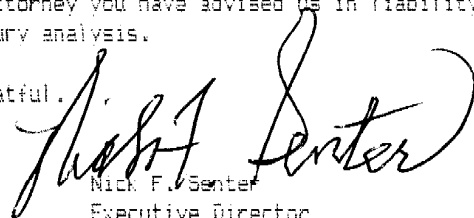
Dear John:

for over forty years (the entire life of DIXIE) your fine agency has taken care of our insurance needs. I go back to the days when your father was active in the business and he took a very personal interest in us. You have carried on this tradition and even expanded your services. Today you have been recognized by us by being appointed Direct of Risk Management. This is a new office we created to make you an official part of our program.

One case I will never forget took place only a couple of years ago in a Texas program. We had an official there who complained about not being paid for their claim. I brought this to your attention and you immediately contacted the Texas official asking the amount of loss and when a claim had been made. As I recall they had never mailed in the claim papers. You at once sent a personal check and only then asked for copies of any claim forms. What you did was a perfect example of your personal involvement and is one reason we have remained with Sadler over the years.

We have liked your competitive pricing, prompt service, representing us in law suits and many other areas you have offered. In today's world we constantly face the threat of law suits. Being an attorney you have advised us in liability matters and carried out ongoing injury analysis.

For all of your services we are grateful.



Nick F. Senter  
Executive Director  
DIXIE BASEBALL, Inc.

cc: Officials

## Serving



### AGES

T Ball-6 & Under  
Minors-10 & Under  
Majors-12 & Under



### AGES

Boys-13 & 14  
Pre-Majors-15 & 16  
Majors-15 thru 18



### Girls

7 & Under-Sweetees  
9 & Under-Angels  
12 & Under-Ponytails  
15 & Under-Belles  
18 & Under-Debs

MEMBER UNITED STATES BASEBALL FEDERATION

**John M. Sadler, Jr.**

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From: drbork@home.com  
To:  
Cc: recipient list not shown ;  
Subject: Sadler & Co. Guest Book  
Date: Tuesday, May 04, 1999 8:56 AM

Guestbook Form

=====  
Name: Dr. Richard P. Borkowski  
E-mail: drbork@home.com  
Source: Looking for information dealing with volleyball.

Message:

Your material is outstanding. I wish all the athletic administrators I address, do workshops for and school districts would read your information. In someways I felt I was re-reading my recent sport safety handbook. LRP published several months ago. Actually, your material was better presented than my stuff. I sincerely hope you make millions. Your effort to lower the chance of injury is as good as it gets! Next week I address a group on the subject, "How to Keep kids on the court and coaches out of court.! Again, well done. Oh yes, your child abuse protection program is to the point. I just served as an "expert" (the courts term, not my wifes) witness in a child abuse case. I have another to go. Most of my word in this area however is in sports and recreation.

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Server protocol: HTTP/1.0  
Remote host: proxy1-external.wyn1.pa.home.com  
Remote IP address: 24.4.252.2